## Reconciliation of Non-GAAP Financial Measures (Unaudited)

(Dollars in millions, except per share data)
Below is a reconciliation of non-GAAP financial measures to the most directly comparable measures calculated and presented in accordance with GAAP. Senior management uses pre-special gross margin, adjusted operating income, adjusted EPS and working capital to assess performance and allocate resources because senior management believes that these measures are useful in understanding current profitability levels and that current levels may serve as a base for future performance.

| Platform operating income mix percentage | 2005Y |  | 2008Y |  | 2011Y |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Global Specialty Engineered Materials | \$ | 0.4 | \$ | 17.6 | \$ | 45.9 |
| Global Color, Additives and Inks |  | 4.3 |  | 28.1 |  | 43.4 |
| Specialty Platform | \$ | 4.7 | \$ | 45.7 | \$ | 89.3 |
| Performance Products and Solutions |  | 75.7 |  | 31.3 |  | 62.4 |
| Distribution |  | 19.5 |  | 28.1 |  | 56.0 |
| SunBelt Joint Venture |  | 91.9 |  | 28.6 |  | 5.0 |
| Corporate |  | (51.5) |  | (425.1) |  | 20.3 |
| Operating income (loss) GAAP | \$ | 140.3 |  | (291.4) | \$ | 233.0 |
| Less: Corporate operating expense (income) |  | 51.5 |  | 425.1 |  | (20.3) |
| Operating income excluding Corporate | \$ | 191.8 | \$ | 133.7 | \$ | 212.7 |
| Specialty platform operating mix percentage |  | 2\% |  | $34 \%$ |  | 42\% |
| Pro forma platform operating income mix percentage |  |  |  | 2007 |  | ro forma 2011Y |
| Specialty Platform |  |  | \$ | 30.6 | \$ | 89.3 |
| Pro forma ColorMatrix |  |  |  | - |  | 27.7 |
| Specialty Platform pro forma ColorMatrix |  |  | \$ | 30.6 | \$ | 117.0 |
| Performance Products and Solutions |  |  |  | 65.8 |  | 62.4 |
| Distribution |  |  |  | 22.1 |  | 56.0 |
| SunBelt Joint Venture |  |  |  | 34.8 |  | 5.0 |
| Corporate |  |  |  | (73.3) |  | 20.3 |
| Operating income pro forma ColorMatrix |  |  |  | \$ 80.0 | \$ | 260.7 |
| Less: Corporate and SunBelt operating income |  |  |  | 73.3 |  | (25.3) |
| Operating income excluding Corporate operating income |  |  | \$ | 153.3 |  | 235.4 |


| Specialty platform operating mix percentage |  |  |  |  |  |  |  |  | 20\% |  | 50\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjusted EPS | 2006Y |  | 2007Y |  | 2008Y |  | 2009Y |  | 2010Y |  | 2011Y |  |
| Net Income | \$ | 130.9 | \$ | 40.9 | \$ | (417.0) | \$ | 106.7 | \$ | 162.6 | \$ | 172.6 |
| SunBelt and OxyVinyls equity earnings, after tax |  | (68.5) |  | (26.1) |  | (20.8) |  | (19.0) |  | (14.7) |  | (3.7) |
| Special items, after tax |  | (21.2) |  | 41.4 |  | 310.0 |  | (31.0) |  | 15.8 |  | (30.5) |
| Tax adjustments |  | (30.0) |  | (30.7) |  | 147.2 |  | (44.9) |  | (88.3) |  | (42.3) |
| Adjusted net income | \$ | 11.2 | \$ | 25.5 | \$ | 19.4 | \$ | 11.8 | \$ | 75.4 | \$ | 96.1 |
| Diluted shares |  | 92.8 |  | 93.1 |  | 92.7 |  | 93.4 |  | 96.0 |  | 94.3 |
| Adjusted EPS | \$ | 0.12 | \$ | 0.27 | \$ | 0.21 | \$ | 0.13 | \$ | 0.79 | \$ | 1.02 |


| Adjusted EPS | Q1 2011 | Q1 2012 |  |
| :--- | :---: | :---: | :---: |
| Net Income | $\$ 110.2$ | $\$$ | 20.2 |
| SunBelt equity earnings, after tax | $(3.7)$ | - |  |
| Special items, after tax | $(79.8)$ | $(1.5)$ | 0.1 |
| Tax adjustments | $\$$ | 25.2 | $\$$ |
| Adjusted net income | 96.4 | 26.4 |  |
| Diluted shares | $\$$ | 0.26 | $\$$ |
| Adjusted EPS | 0.29 |  |  |



| Research and Development (R\&D) - Pro forma ColorMatrix | $\mathbf{2 0 1 1}$ |  |
| :--- | :---: | :---: |
| PolyOne R\&D | 36.9 |  |
| ColorMatrix R\&D | 3.6 |  |
| Pro forma R\&D | $\$$ | 40.5 |


| Gross Margin as a percentage of Sales | 2006 |  | 2011 |  | 2011 <br> Pro forma ColorMatrix |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Specialty platform sales | \$ | 877.1 | \$ | 1,119.7 | \$ | 1,315.7 |
| Specialty platform gross margin |  | 125.2 |  | 263.4 |  | 345.9 |
| Specialty platform gross margin percentage |  | 14.3 \% |  | 23.5 \% |  | 26.3 \% |


| Average Debt | Q4 2010 |  | Q1 2011 |  | Q2 2011 |  | Q3 2011 |  | Q4 2011 |  | Average |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PolyOne Debt | \$ | 452.9 | \$ | 432.9 | \$ | 432.9 | \$ | 432.9 | \$ | 707.0 |  | n/a |
| Pro forma ColorMatrix |  | 274.1 |  | 274.1 |  | 274.1 |  | 274.1 |  | - |  | n/a |
| Total Debt | \$ | 727.0 | \$ | 707.0 | \$ | 707.0 | \$ | 707.0 | \$ | 707.0 | \$ | 711.0 |
| Average Equity |  | Q4 2010 |  | Q1 2011 |  | Q2 2011 |  | Q3 2011 |  | Q4 2011 |  | Average |
| PolyOne | \$ | 516.0 | \$ | 615.2 | \$ | 629.6 | \$ | 608.5 | \$ | 588.3 | \$ | 591.5 |

