## Recast Financial Information for Discontinued Operations

June 29, 2017
PolyOne

## Slide 3 - GAAP Financial Information Recast for DSS Divestiture

Reflects recast GAAP financial information for DSS as a discontinued operation.

## Slide 4 - Adjusted Financial Information Recast for DSS Divestiture

Reflects quarterly adjusted condensed financial data recast for DSS as a discontinued operation. This financial information includes the use of non-GAAP financial measures, including adjusted gross profit, adjusted SG\&A, adjusted operating income, and adjusted EPS.

## Slide 5 - Business Segment and Data Recast for DSS Divestiture

Reflects segment disclosures recast for DSS as a discontinued operation. Operating income at the segment level does not include: special items as defined below; corporate general and administration costs that are not allocated to segments; intersegment sales and profit eliminations; share-based compensation costs; and certain other items that are not included in the measure of segment profit and loss that is reported to and reviewed by the chief operating decision maker. These costs are included in Corporate and eliminations. Certain corporate costs previously allocated to DSS will be retained by PolyOne and have been recast as costs in continuing operations. The costs are now shown in Corporate and eliminations as follows: 2013 (\$14.0M), 2014 (\$14.7M), 2015 (\$13.0M) and 2016 (\$11.6M).

## Slide 6 - Non-GAAP Reconciliations

Reflects a reconciliation of each non-GAAP financial measure with the most directly comparable GAAP financial measure for these recast historical financial results.

## Slide 7 - Summary of Special Items Recast for DSS Divestiture

Reflects special items from continuing operations which include charges related to specific strategic initiatives or financial restructuring such as: consolidation of operations; debt extinguishment costs; costs incurred directly in relation to acquisitions or divestitures; employee separation costs resulting from personnel reduction programs, plant realignment costs, executive separation agreements; asset impairments; mark-to-market adjustments associated with actuarial gains and losses on pension and other post-retirement benefit plans; environmental remediation costs, fines, penalties and related insurance recoveries related to facilities no longer owned or closed in prior years; gains and losses on the divestiture of operating businesses, joint ventures and equity investments; gains and losses on facility or property sales or disposals; results of litigation, fines or penalties, where such litigation (or action relating to the fines or penalties) arose prior to the commencement of the performance period; one-time, non-recurring items; and the effect of changes in accounting principles or other such laws or provisions affecting reported results. Tax adjustments include the net tax expense/benefit from one-time income tax items, the set-up or reversal of uncertain tax position reserves and deferred income tax valuation allowance adjustments.

|  | Q1 2013 |  | Q2 2013 |  | Q3 2013 |  | Q4 2013 |  | 2013 YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ | 759.6 | \$ | 838.7 | \$ | 821.1 | \$ | 754.4 | \$ | 3,173.8 |
| Cost of sales |  | 598.6 |  | 657.1 |  | 661.4 |  | 657.0 |  | 2,574.1 |
| Gross margin |  | 161.0 |  | 181.6 |  | 159.7 |  | 97.4 |  | 599.7 |
| Selling and administrative |  | 104.8 |  | 108.5 |  | 104.2 |  | 66.1 |  | 383.6 |
| Income from equity affiliates and minority interest |  | 0.1 |  | - |  | - |  | 26.8 |  | 26.9 |
| Operating income (loss) |  | 56.3 |  | 73.1 |  | 55.5 |  | 58.1 |  | 243.0 |
| Interest expense, net |  | (15.6) |  | (16.6) |  | (15.9) |  | (15.2) |  | (63.3) |
| Premium on early extinguishment of debt |  | (10.6) |  | - |  | (5.2) |  | - |  | (15.8) |
| Other income (expense), net |  | 1.5 |  | (1.3) |  | (1.5) |  | - |  | (1.3) |
| Income (loss) before income taxes |  | 31.6 |  | 55.2 |  | 32.9 |  | 42.9 |  | 162.6 |
| Income tax (expense) benefit |  | (10.8) |  | (21.6) |  | (13.4) |  | (16.6) |  | (62.4) |
| Net income (loss) from continuing operations |  | 20.8 |  | 33.6 |  | 19.5 |  | 26.3 |  | 100.2 |
| Net (loss) income from discontinued operations, net of income taxes |  | (5.7) |  | 147.0 |  | 3.3 |  | (2.1) |  | 142.5 |
| Net income (loss) |  | 15.1 |  | 180.6 |  | 22.8 |  | 24.2 |  | 242.7 |
| Less: Non-controlling interest |  | 0.2 |  | 0.3 |  | 0.2 |  | 0.4 |  | 1.1 |
| Net income (loss) attributable to PolyOne common shareholders | \$ | 15.3 | \$ | 180.9 | \$ | 23.0 | \$ | 24.6 | \$ | 243.8 |
|  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share attributable to PolyOne common shareholders - Basic |  |  |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | 0.23 | \$ | 0.35 | \$ | 0.21 | \$ | 0.28 | \$ | 1.06 |
| Discontinued operations | \$ | (0.06) | \$ | 1.50 | \$ | 0.03 | \$ | (0.02) | \$ | 1.49 |
| Total | \$ | 0.17 | \$ | 1.85 | \$ | 0.24 | \$ | 0.26 | \$ | 2.55 |
|  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share attributable to PolyOne common shareholders - Diluted |  |  |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | 0.22 | \$ | 0.34 | \$ | 0.20 | \$ | 0.27 | \$ | 1.05 |
| Discontinued operations | \$ | (0.06) | \$ | 1.49 | \$ | 0.04 | \$ | (0.02) | \$ | 1.48 |
| Total | \$ | 0.16 | \$ | 1.83 | \$ | 0.24 | \$ | 0.25 | \$ | 2.53 |
|  | Q1 2016 |  | Q2 2016 |  | Q3 2016 |  | Q4 2016 |  | 2016 YTD |  |
| Sales | \$ | 738.5 | \$ | 758.2 | \$ | 746.6 | \$ | 694.8 | \$ | 2,938.1 |
| Cost of sales |  | 561.9 |  | 576.3 |  | 580.5 |  | 542.3 |  | 2,261.0 |
| Gross margin |  | 176.6 |  | 181.9 |  | 166.1 |  | 152.5 |  | 677.1 |
| Selling and administrative |  | 106.2 |  | 100.1 |  | 94.1 |  | 90.4 |  | 390.8 |
| Operating income |  | 70.4 |  | 81.8 |  | 72.0 |  | 62.1 |  | 286.3 |
| Interest expense, net |  | (14.6) |  | (14.6) |  | (15.1) |  | (15.4) |  | (59.7) |
| Premium on early extinguishment of debt |  | - |  | (0.4) |  | - |  | - |  | (0.4) |
| Other income (expense), net |  | - |  | 0.1 |  | (0.1) |  | 0.4 |  | 0.4 |
| Income before income taxes |  | 55.8 |  | 66.9 |  | 56.8 |  | 47.1 |  | 226.6 |
| Income tax expense |  | (17.6) |  | (16.8) |  | (14.0) |  | (12.0) |  | (60.4) |
| Net income from continuing operations |  | 38.2 |  | 50.1 |  | 42.8 |  | 35.1 |  | 166.2 |
| Net income (loss) from discontinued operations, net of income taxes |  | 0.8 |  | (0.1) |  | (0.5) |  | (1.4) |  | (1.2) |
| Net income |  | 39.0 |  | 50.0 |  | 42.3 |  | 33.7 |  | 165.0 |
| Less: Non-controlling interest |  | 0.1 |  | - |  | - |  | 0.1 |  | 0.2 |
| Net income attributable to PolyOne common shareholders | \$ | 39.1 | \$ | 50.0 | \$ | 42.3 | \$ | 33.8 | \$ | 165.2 |
|  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share attributable to PolyOne common shareholders - Basic |  |  |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | 0.45 | \$ | 0.59 | \$ | 0.51 | \$ | 0.43 | \$ | 1.98 |
| Discontinued operations | \$ | 0.01 | \$ | - | \$ | (0.01) | \$ | (0.02) | \$ | (0.01) |
| Total | \$ | 0.46 | \$ | 0.59 | \$ | 0.50 | \$ | 0.41 | \$ | 1.97 |
|  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share attributable to PolyOne common shareholders - Diluted |  |  |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | 0.45 | \$ | 0.59 | \$ | 0.51 | \$ | 0.42 | \$ | 1.96 |
| Discontinued operations | \$ | 0.01 | \$ | - | \$ | (0.01) | \$ | (0.02) | \$ | (0.01) |
| Total | \$ | 0.46 | \$ | 0.59 | \$ | 0.50 | \$ | 0.40 | \$ | 1.95 |

Q1 2014 Q2 2014 Q3 2014 Q4 20142014 YTD


| \$ | 828.7 | , | 841.5 | \$ | 806 | \$ | 741. | \$ | 3,218.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{lllll}660.2 & 674.2 & 644.1 & 602.7 & 2,581.2\end{array}$ |  |  |  |  |  |  |  |  |
|  | 168.5 |  | 167.3 |  | 162.0 |  | 139.0 |  | 636.8 |
|  | 112.5 |  | 118.0 |  | 104.1 |  | 151.6 |  | 486.2 |
|  | - |  | - |  | - |  | - |  | - |
|  | 56.0 |  | 49.3 |  | 57.9 |  | (12.6) |  | 150.6 |
|  | (15.5) |  | (15.7) |  | (15.4) |  | (15.5) |  | (62.1) |
|  | - |  | - |  | - |  | - |  | - |
|  | (0.7) |  | (0.4) |  | (1.6) |  | (1.4) |  | (4.1) |
|  | 39.8 |  | 33.2 |  | 40.9 |  | (29.5) |  | 84.4 |
|  | (10.7) |  | (2.6) |  | (12.0) |  | 15.6 |  | (9.7) |
|  | 29.1 |  | 30.6 |  | 28.9 |  | (13.9) |  | 74.7 |
|  | 0.1 |  | 0.9 |  | 3.8 |  | (1.1) |  | 3.7 |
|  | 29.2 |  | 31.5 |  | 32.7 |  | (15.0) |  | 78.4 |
|  | 0.2 |  | 0.2 |  | - |  | 0.4 |  | 0.8 |
| \$ | 29.4 | \$ | 31.7 | \$ | 32.7 | \$ | (14.6) | \$ | 79.2 |

Q1 2015 Q2 2015 Q3 2015 Q4 20152015 YTD
$\begin{array}{llllllllll} & \$ & 754.0 & \$ & 775.5 & \$ & 729.2 & \$ & 665.4 & \$ 2,924.1\end{array}$

| $\$$ | 754.0 | $\$$ | 775.5 | $\$$ | 729.2 | $\$$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5895.4 | $\$ 2,924.1$ |  |  |  |  |
| 164.1 | 599.6 | 564.2 | 518.9 | $2,272.6$ |  |  |
| 93.8 | 97.9 | 165.0 | 146.5 | 651.5 |  |  |
| - | - | 90.7 | 112.2 | 393.9 |  |  |
| 70.3 | 78.7 | - | - | - |  |  |
|  | $(16.3)$ | $(16.2)$ | $(16.2)$ | $(15.3$ | 257.6 |  |
| - | - | - | $(16.4)$ | $(64.0)$ |  |  |
|  | $(0.6)$ | $(1.2)$ | $(1.7)$ | 0.3 | $(3.2)$ |  |
|  | 53.6 | 61.3 | 56.4 | 2.7 | 174.0 |  |
|  | $(23.3)$ | 4.3 | $(8.8)$ | 2.3 | $(25.5)$ |  |
|  | 30.3 | 65.6 | 47.6 | 5.0 | 148.5 |  |
|  | $(0.1)$ | 1.4 | $(3.1)$ | $(2.0)$ | $(3.8)$ |  |
|  | 30.2 | 67.0 | 44.5 | 3.0 | 144.7 |  |
|  | - | $(0.2)$ | - | 0.1 | $(0.1)$ |  |
| $\$$ | 30.2 | $\$$ | 66.8 | $\$$ | 44.5 | $\$$ |


| $\$$ | 0.34 | $\$$ | 0.73 | $\$$ | 0.55 | $\$$ | 0.06 | $\$$ | 1.69 |
| :---: | :---: | :---: | :---: | :---: | ---: | :---: | ---: | :---: | :---: |
| $\$$ | - | $\$$ | 0.02 | $\$$ | $(0.04)$ | $\$$ | $(0.02)$ | $\$$ | $(0.04)$ |
| $\$$ | 0.34 | $\$$ | 0.75 | $\$$ | 0.51 | $\$$ | 0.04 | $\$$ | 1.65 |


| $\$$ | 0.34 | $\$$ | 0.73 | $\$$ | 0.54 | $\$$ | 0.06 | $\$$ | 1.67 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\$$ | - | $\$$ | 0.01 | $\$$ | $(0.04)$ | $\$$ | $(0.02)$ | $\$$ | $(0.04)$ |
| $\$$ | 0.34 | $\$$ | 0.74 | $\$$ | 0.50 | $\$$ | 0.04 | $\$$ | 1.63 |



## Q1 2017

\$ 796.7
$\begin{array}{r}614.4 \\ \hline 1823\end{array}$
182.3
983
98.3
84.0
(14.6)
(0.3)
$\frac{(1.1)}{68.0}$
$\begin{array}{r}\text { (19.7) } \\ \hline 48.3\end{array}$
(1.4)

| $\$ \quad 46.9$ |
| :--- |


| $\$$ | 0.58 |
| :---: | :---: |
| $\$$ | $(0.01)$ |
| $\$$ | 0.57 |
|  |  |
| $\$$ | 0.58 |
| $\$$ | $(0.01)$ |
| $\$$ | 0.57 |


|  | Q1 2013 |  | Q2 2013 |  | Q3 2013 |  | Q4 2013 |  | 2013 YTD |  | Q1 2014 |  | Q2 2014 |  | Q3 2014 |  | Q4 2014 |  | 2014 YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ | 759.6 | \$ | 838.7 | \$ | 821.1 | \$ | 754.4 | \$ | 3,173.8 | \$ | 828.7 | \$ | 841.5 | \$ | 806.1 | S | 741.7 | \$ | 3,218.0 |
| Cost of sales |  | 601.6 |  | 670.6 |  | 656.6 |  | 606.9 |  | 2,535.7 |  | 656.0 |  | 660.1 |  | 637.0 |  | 592.6 |  | 2,545.7 |
| Gross margin |  | 158.0 |  | 168.1 |  | 164.5 |  | 147.5 |  | 638.1 |  | 172.7 |  | 181.4 |  | 169.1 |  | 149.1 |  | 672.3 |
| Selling and administrative |  | 102.4 |  | 106.2 |  | 107.6 |  | 107.5 |  | 423.7 |  | 109.6 |  | 108.4 |  | 100.0 |  | 94.5 |  | 412.5 |
| Operating income |  | 55.6 |  | 61.9 |  | 56.9 |  | 40.0 |  | 214.4 |  | 63.1 |  | 73.0 |  | 69.1 |  | 54.6 |  | 259.8 |
| Interest expense, net |  | (13.7) |  | (16.6) |  | (15.9) |  | (15.2) |  | (61.4) |  | (15.5) |  | (15.7) |  | (15.4) |  | (15.5) |  | (62.1) |
| Other income (expense), net |  | 0.1 |  | (1.3) |  | (1.5) |  | - |  | (2.7) |  | (0.7) |  | (0.9) |  | (1.7) |  | (1.5) |  | (4.8) |
| Income before income taxes |  | 42.0 |  | 44.0 |  | 39.5 |  | 24.8 |  | 150.3 |  | 46.9 |  | 56.4 |  | 52.0 |  | 37.6 |  | 192.9 |
| Income tax expense |  | (14.2) |  | (16.1) |  | (13.5) |  | (9.8) |  | (53.6) |  | (14.9) |  | (18.3) |  | (16.6) |  | (12.0) |  | (61.8) |
| Adjusted net income from continuing operations |  | 27.8 |  | 27.9 |  | 26.0 |  | 15.0 |  | 96.7 |  | 32.0 |  | 38.1 |  | 35.4 |  | 25.6 |  | 131.1 |
| Less: Non-controlling interest |  | 0.2 |  | 0.3 |  | 0.2 |  | 0.4 |  | 1.1 |  | 0.2 |  | 0.2 |  | - |  | 0.4 |  | 0.8 |
| Adjusted net income attributable to PolyOne common shareholders - continuing operations | \$ | 28.0 | \$ | 28.2 | \$ | 26.2 | \$ | 15.4 | \$ | 97.8 | \$ | 32.2 | \$ | 38.3 | \$ | 35.4 | \$ | 26.0 | \$ | 131.9 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Adjusted earnings per share attributable to PolyOne common shareholders - Diluted | \$ | 0.30 | \$ | 0.28 | \$ | 0.27 | \$ | 0.15 | \$ | 1.01 | \$ | 0.34 | \$ | 0.41 | \$ | 0.38 | \$ | 0.28 | \$ | 1.41 |
|  | Q1 2016 |  | Q2 2016 |  | Q3 2016 |  | Q4 2016 |  | 2016 YTD |  | Q1 2017 |  |  |  |  |  |  |  |  |  |
| Sales | \$ | 738.5 | \$ | 758.2 | \$ | 746.6 | \$ | 694.8 | \$ | 2,938.1 | \$ | 796.7 |  |  |  |  |  |  |  |  |
| Cost of sales |  | 557.8 |  | 576.5 |  | 576.1 |  | 540.7 |  | 2,251.1 |  | 612.0 |  |  |  |  |  |  |  |  |
| Gross margin |  | 180.7 |  | 181.7 |  | 170.5 |  | 154.1 |  | 687.0 |  | 184.7 |  |  |  |  |  |  |  |  |
| Selling and administrative |  | 100.0 |  | 93.9 |  | 88.3 |  | 94.9 |  | 377.1 |  | 99.0 |  |  |  |  |  |  |  |  |
| Operating income |  | 80.7 |  | 87.8 |  | 82.2 |  | 59.2 |  | 309.9 |  | 85.7 |  |  |  |  |  |  |  |  |
| Interest expense, net |  | (14.6) |  | (14.6) |  | (15.1) |  | (15.4) |  | (59.7) |  | (14.6) |  |  |  |  |  |  |  |  |
| Other (expense) income, net |  | (0.2) |  | 0.2 |  | (0.1) |  | 0.3 |  | 0.2 |  | (1.2) |  |  |  |  |  |  |  |  |
| Income before income taxes |  | 65.9 |  | 73.4 |  | 67.0 |  | 44.1 |  | 250.4 |  | 69.9 |  |  |  |  |  |  |  |  |
| Income tax expense |  | (21.0) |  | (23.1) |  | (20.7) |  | (11.5) |  | (76.3) |  | (20.7) |  |  |  |  |  |  |  |  |
| Adjusted net income from continuing operations |  | 44.9 |  | 50.3 |  | 46.3 |  | 32.6 |  | 174.1 |  | 49.2 |  |  |  |  |  |  |  |  |
| Less: Non-controlling interest |  | 0.1 |  | - |  | - |  | 0.1 |  | 0.2 |  | - |  |  |  |  |  |  |  |  |
| Adjusted net income attributable to PolyOne common shareholders - continuing operations | \$ | 45.0 | \$ | 50.3 | \$ | 46.3 | \$ | 32.7 | \$ | 174.3 | \$ | 49.2 |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Adjusted earnings per share attributable to PolyOne common shareholders - Diluted | \$ | 0.53 | \$ | 0.59 | \$ | 0.55 | \$ | 0.39 | \$ | 2.06 | \$ | 0.59 |  |  |  |  |  |  |  |  |


| Q1 2015 |  | Q2 2015 |  | Q3 2015 |  | Q4 2015 |  | 2015 YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 754.0 | \$ | 775.5 | S | 729.2 | \$ | 665.4 | \$ | 2,924.1 |
|  | 588.7 |  | 597.4 |  | 561.0 |  | 511.0 |  | 2,258.1 |
|  | 165.3 |  | 178.1 |  | 168.2 |  | 154.4 |  | 666.0 |
|  | 91.6 |  | 93.1 |  | 88.1 |  | 96.5 |  | 369.3 |
|  | 73.7 |  | 85.0 |  | 80.1 |  | 57.9 |  | 296.7 |
|  | (16.1) |  | (16.2) |  | (16.2) |  | (15.5) |  | (64.0) |
|  | (0.6) |  | (1.2) |  | (1.8) |  | 0.3 |  | (3.3) |
|  | 57.0 |  | 67.6 |  | 62.1 |  | 42.7 |  | 229.4 |
|  | (18.8) |  | (21.3) |  | (19.4) |  | (12.1) |  | (71.6) |
|  | 38.2 |  | 46.3 |  | 42.7 |  | 30.6 |  | 157.8 |
|  | - |  | (0.2) |  | - |  | 0.1 |  | (0.1) |
| \$ | 38.2 | \$ | 46.1 | \$ | 42.7 | \$ | 30.7 | \$ | 157.7 |
| \$ | 0.43 | \$ | 0.51 | \$ | 0.48 | \$ | 0.36 | \$ | 1.78 |

Business Segment and Data Recast for DSS Divestiture
PolyOne.

|  | Q1 2013 | Q2 2013 | Q3 2013 | Q4 2013 | 2013 YTD | Q1 2014 | Q2 2014 | Q3 2014 | Q4 2014 | 2014 YTD | Q1 2015 | Q2 2015 | Q3 2015 | Q4 2015 | 2015 YTD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Color, Additives and Inks | 205.3 | 229.4 | 219.0 | 198.6 | 85.3 | 219.6 | 228.7 | 212.0 | 190.5 | 850.8 | 208.5 | 217.4 | 199.9 | 184.9 | 810.7 |
| Specialty Engineered Materials | 152.9 | 158.8 | 157.6 | 146.2 | 615.5 | 157.4 | 157.8 | 145.8 | 137.3 | 598.3 | 141.9 | 139.7 | 136.0 | 125.2 | 542.8 |
| Performance Products and Solutions | 166.6 | 210.3 | 207.4 | 188.9 | 773.2 | 207.6 | 211.2 | 213.0 | 184.8 | 816.6 | 175.9 | 190.3 | 175.2 | 152.7 | 694.1 |
| PolyOne Distribution | 268.0 | 275.1 | 275.0 | 257.1 | 1,075.2 | 284.1 | 287.0 | 280.5 | 262.8 | 1,114.4 | 265.7 | 266.8 | 259.5 | 242.1 | 1,034.1 |
| Corporate and Eliminations | (33.2) | (34.9) | (37.9) | (36.4) | (142.4) | (40.0) | (43.2) | (45.2) | (33.7) | (162.1) | (38.0) | (38.7) | (41.4) | (39.5) | (157.6) |
| Sales | 759.6 | 838.7 | 821.1 | 754.4 | 3,173.8 | 828.7 | 841.5 | 806.1 | 741.7 | 3,218.0 | 754.0 | 775.5 | 729.2 | 665.4 | 2,924.1 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross Margin: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Color, Additives and Inks | 67.7 | 75.2 | 71.8 | 63.1 | 277.8 | 74.9 | 81.7 | 71.8 | 65.1 | 293.5 | 73.4 | 80.0 | 73.4 | 67.0 | 293.8 |
| Specialty Engineered Materials | 39.2 | 39.0 | 39.2 | 35.8 | 153.2 | 42.6 | 43.5 | 39.7 | 37.4 | 163.2 | 43.0 | 41.1 | 39.6 | 37.3 | 161.0 |
| Performance Products and Solutions | 24.0 | 26.9 | 27.6 | 23.5 | 102.0 | 28.0 | 29.0 | 29.2 | 22.8 | 109.0 | 22.5 | 27.4 | 27.2 | 24.8 | 101.9 |
| PolyOne Distribution | 28.2 | 28.1 | 27.6 | 24.7 | 108.6 | 29.8 | 28.8 | 29.3 | 26.1 | 114.0 | 27.8 | 30.2 | 29.4 | 27.2 | 114.6 |
| Corporate and Eliminations | 1.9 | 12.4 | (6.5) | (49.7) | (41.9) | (6.8) | (15.7) | (8.0) | (12.4) | (42.9) | (2.6) | (2.8) | (4.6) | (9.8) | (19.8) |
| Gross Margin | 161.0 | 181.6 | 159.7 | 97.4 | 599.7 | 168.5 | 167.3 | 162.0 | 139.0 | 636.8 | 164.1 | 175.9 | 165.0 | 146.5 | 651.5 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Selling and Administrative Expense: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Color, Additives and Inks | 43.5 | 44.3 | 42.9 | 43.1 | 173.8 | 44.5 | 44.0 | 41.7 | 38.4 | 168.6 | 39.6 | 40.4 | 38.9 | 39.5 | 158.4 |
| Specialty Engineered Materials | 23.4 | 24.0 | 24.6 | 24.0 | 96.0 | 24.3 | 24.6 | 21.3 | 20.6 | 90.8 | 19.9 | 21.0 | 19.6 | 20.9 | 81.4 |
| Performance Products and Solutions | 10.4 | 11.6 | 12.5 | 11.5 | 46.0 | 12.0 | 11.4 | 11.4 | 11.1 | 45.9 | 11.0 | 11.1 | 11.1 | 11.3 | 44.5 |
| PolyOne Distribution | 12.0 | 11.2 | 11.0 | 11.1 | 45.3 | 12.6 | 11.5 | 10.6 | 11.1 | 45.8 | 12.1 | 11.1 | 11.8 | 11.6 | 46.6 |
| Corporate and Eliminations | 15.5 | 17.4 | 13.2 | (23.6) | 22.5 | 19.1 | 26.5 | 19.1 | 70.4 | 135.1 | 11.2 | 13.6 | 9.3 | 28.9 | 63.0 |
| Selling and Administrative Expense | 104.8 | 108.5 | 104.2 | 66.1 | 383.6 | 112.5 | 118.0 | 104.1 | 151.6 | 486.2 | 93.8 | 97.2 | 90.7 | 112.2 | 393.9 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Color, Additives and Inks | 24.2 | 30.9 | 28.9 | 20.0 | 104.0 | 30.4 | 37.7 | 30.1 | 26.7 | 124.9 | 33.8 | 39.6 | 34.5 | 27.5 | 135.4 |
| Specialty Engineered Materials | 15.8 | 15.0 | 14.6 | 11.8 | 57.2 | 18.3 | 18.9 | 18.4 | 16.8 | 72.4 | 23.1 | 20.1 | 20.0 | 16.4 | 79.6 |
| Performance Products and Solutions | 13.6 | 15.3 | 15.1 | 12.0 | 56.0 | 16.0 | 17.6 | 17.8 | 11.7 | 63.1 | 11.5 | 16.3 | 16.1 | 13.5 | 57.4 |
| PolyOne Distribution | 16.2 | 16.9 | 16.6 | 13.6 | 63.3 | 17.2 | 17.3 | 18.7 | 15.0 | 68.2 | 15.7 | 19.1 | 17.6 | 15.6 | 68.0 |
| Corporate and Eliminations | (13.5) | (5.0) | (19.7) | 0.7 | (37.5) | (25.9) | (42.2) | (27.1) | (82.8) | (178.0) | (13.8) | (16.4) | (13.9) | (38.7) | (82.8) |
| Operating Income (loss) | 56.3 | 73.1 | 55.5 | 58.1 | 243.0 | 56.0 | 49.3 | 57.9 | (12.6) | 150.6 | 70.3 | 78.7 | 74.3 | 34.3 | 257.6 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Q1 2016 | Q2 2016 | Q3 2016 | Q4 2016 | 2016 YTD | Q1 2017 |  |  |  |  |  |  |  |  |  |
| Sales: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Color, Additives and Inks | 204.9 | 212.2 | 195.9 | 184.7 | 797.7 | 211.8 |  |  |  |  |  |  |  |  |  |
| Specialty Engineered Materials | 141.0 | 143.3 | 146.2 | 135.3 | 565.8 | 159.1 |  |  |  |  |  |  |  |  |  |
| Performance Products and Solutions | 166.2 | 172.8 | 171.3 | 158.2 | 668.5 | 183.7 |  |  |  |  |  |  |  |  |  |
| PolyOne Distribution | 268.8 | 272.6 | 274.8 | 254.8 | 1,071.0 | 286.1 |  |  |  |  |  |  |  |  |  |
| Corporate and Eliminations | (42.4) | (42.7) | (41.6) | (38.2) | (164.9) | (44.0) |  |  |  |  |  |  |  |  |  |
| Sales | 738.5 | 758.2 | 746.6 | 694.8 | 2,938.1 | 796.7 |  |  |  |  |  |  |  |  |  |
| Gross Margin: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Color, Additives and Inks | 75.3 | 78.0 | 70.0 | 62.8 | 286.1 | 75.2 |  |  |  |  |  |  |  |  |  |
| Specialty Engineered Materials | 44.2 | 43.0 | 41.7 | 38.6 | 167.5 | 46.1 |  |  |  |  |  |  |  |  |  |
| Performance Products and Solutions | 32.4 | 33.0 | 29.2 | 26.6 | 121.2 | 33.9 |  |  |  |  |  |  |  |  |  |
| PolyOne Distribution | 30.7 | 29.5 | 29.6 | 27.3 | 117.1 | 31.4 |  |  |  |  |  |  |  |  |  |
| Corporate and Eliminations | (6.0) | (1.6) | (4.4) | (2.8) | (14.8) | (4.3) |  |  |  |  |  |  |  |  |  |
| Gross Margin | 176.6 | 181.9 | 166.1 | 152.5 | 677.1 | 182.3 |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Selling and Administrative Expense: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Color, Additives and Inks | 40.4 | 39.8 | 38.6 | 39.8 | 158.6 | 40.1 |  |  |  |  |  |  |  |  |  |
| Specialty Engineered Materials | 20.8 | 21.6 | 21.2 | 22.8 | 86.4 | 22.5 |  |  |  |  |  |  |  |  |  |
| Performance Products and Solutions | 12.7 | 11.7 | 11.2 | 11.2 | 46.8 | 11.8 |  |  |  |  |  |  |  |  |  |
| PolyOne Distribution | 13.2 | 11.7 | 11.4 | 12.6 | 48.9 | 12.8 |  |  |  |  |  |  |  |  |  |
| Corporate and Eliminations | 19.1 | 15.3 | 11.7 | 4.0 | 50.1 | 11.1 |  |  |  |  |  |  |  |  |  |
| Selling and Administrative Expense | 106.2 | 100.1 | 94.1 | 90.4 | 390.8 | 98.3 |  |  |  |  |  |  |  |  |  |
| Operating Income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Color, Additives and Inks | 34.9 | 38.2 | 31.4 | 23.0 | 127.5 | 35.1 |  |  |  |  |  |  |  |  |  |
| Specialty Engineered Materials | 23.4 | 21.4 | 20.5 | 15.8 | 81.1 | 23.6 |  |  |  |  |  |  |  |  |  |
| Performance Products and Solutions | 19.7 | 21.3 | 18.0 | 15.4 | 74.4 | 22.1 |  |  |  |  |  |  |  |  |  |
| PolyOne Distribution | 17.5 | 17.8 | 18.2 | 14.7 | 68.2 | 18.6 |  |  |  |  |  |  |  |  |  |
| Corporate and Eliminations | (25.1) | (16.9) | (16.1) | (6.8) | (64.9) | (15.4) |  |  |  |  |  |  |  |  |  |
| Operating Income | 70.4 | 81.8 | 72.0 | 62.1 | 286.3 | 84.0 |  |  |  |  |  |  |  |  |  |

## Non-GAAP Reconciliations

|  | Q1 2013 | Q2 2013 | Q3 2013 | Q4 2013 | 2013 YTD | Q1 2014 | Q2 2014 | Q3 2014 | Q4 2014 | 2014 YTD | Q1 2015 | Q2 2015 | Q3 2015 | Q4 2015 | 2015 YTD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | 759.6 | 838.7 | 821.1 | 754.4 | 3,173.8 | 828.7 | 841.5 | 806.1 | 741.7 | 3,218.0 | 754.0 | 775.5 | 729.2 | 665.4 | 2,924.1 |
| Gross margin - GAAP | 161.0 | 181.6 | 159.7 | 97.4 | 599.7 | 168.5 | 167.3 | 162.0 | 139.0 | 636.8 | 164.1 | 175.9 | 165.0 | 146.5 | 651.5 |
| Special items in gross margin (see slide 7) | (3.0) | (13.5) | 4.8 | 50.1 | 38.4 | 4.2 | 14.1 | 7.1 | 10.1 | 35.5 | 1.2 | 2.2 | 3.2 | 7.9 | 14.5 |
| Adjusted gross margin | 158.0 | 168.1 | 164.5 | 147.5 | 638.1 | 172.7 | 181.4 | 169.1 | 149.1 | 672.3 | 165.3 | 178.1 | 168.2 | 154.4 | 666.0 |
| Adjusted gross margin as a percent of sales | 20.8\% | 20.0\% | 20.0\% | 19.6\% | 20.1\% | 20.8\% | 21.6\% | 21.0\% | 20.1\% | 20.9\% | 21.9\% | 23.0\% | 23.1\% | 23.2\% | 22.8\% |
| Operating income - GAAP | 56.3 | 73.1 | 55.5 | 58.1 | 243.0 | 56.0 | 49.3 | 57.9 | (12.6) | 150.6 | 70.3 | 78.7 | 74.3 | 34.3 | 257.6 |
| Special items in operating income (see slide 7) | (0.7) | (11.2) | 1.4 | (18.1) | (28.6) | 7.1 | 23.7 | 11.2 | 67.2 | 109.2 | 3.4 | 6.3 | 5.8 | 23.6 | 39.1 |
| Adjusted operating income | 55.6 | 61.9 | 56.9 | 40.0 | 214.4 | 63.1 | 73.0 | 69.1 | 54.6 | 259.8 | 73.7 | 85.0 | 80.1 | 57.9 | 296.7 |
| Adjusted operating income as a percent of sales | 7.3\% | 7.4\% | 6.9\% | 5.3\% | 6.8\% | 7.6\% | 8.7\% | 8.6\% | 7.4\% | 8.1\% | 9.8\% | 11.0\% | 11.0\% | 8.7\% | 10.1\% |
|  | Q1 2016 | Q2 2016 | Q3 2016 | Q4 2016 | 2016 YTD | Q1 2017 |  |  |  |  |  |  |  |  |  |
| Sales | 738.5 | 758.2 | 746.6 | 694.8 | 2,938.1 | 796.7 |  |  |  |  |  |  |  |  |  |
| Gross margin - GAAP | 176.6 | 181.9 | 166.1 | 152.5 | 677.1 | 182.3 |  |  |  |  |  |  |  |  |  |
| Special items in gross margin (see slide 7) | 4.1 | (0.2) | 4.4 | 1.6 | 9.9 | 2.4 |  |  |  |  |  |  |  |  |  |
| Adjusted gross margin | 180.7 | 181.7 | 170.5 | 154.1 | 687.0 | 184.7 |  |  |  |  |  |  |  |  |  |
| Adjusted gross margin as a percent of sales | 24.5\% | 24.0\% | 22.8\% | 22.2\% | 23.4\% | 23.2\% |  |  |  |  |  |  |  |  |  |
| Operating income - GAAP | 70.4 | 81.8 | 72.0 | 62.1 | 286.3 | 84.0 |  |  |  |  |  |  |  |  |  |
| Special items in operating income (see slide 7) | 10.3 | 6.0 | 10.2 | (2.9) | 23.6 | 1.7 |  |  |  |  |  |  |  |  |  |
| Adjusted operating income | 80.7 | 87.8 | 82.2 | 59.2 | 309.9 | 85.7 |  |  |  |  |  |  |  |  |  |
| Adjusted operating income as a percent of sales | 10.9\% | 11.6\% | 11.0\% | 8.5\% | 10.5\% | 10.8\% |  |  |  |  |  |  |  |  |  |

## Summary of Special Items




