# **AVIENT CORPORATION**

(NYSE: AVNT)

FEBRUARY 17-18, 2021 INVESTOR MEETINGS

> HOSTED BY GOLDMAN SACHS AND MORGAN STANLEY



## DISCLAIMER

#### **Forward-Looking Statements**

In this presentation, statements that are not reported financial results or other historical information are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give current expectations or forecasts of future events and are not guarantees of future performance. They are based on management's expectations that involve a number of business risks and uncertainties, any of which could cause actual results to differ materially from those expressed in or implied by the forward-looking statements. They use words such as "will," "anticipate," "estimate," "expect," "project," "intend," "plan," "believe," and other words and terms of similar meaning in connection with any discussion of future operating or financial performance and/or sales.

Factors that could cause actual results to differ materially from those implied by these forward-looking statements include, but are not limited to:

- · The impact of the COVID-19 pandemic has on our business, results from operations, financial condition and liquidity;
- · Our ability to achieve the strategic and other objectives relating to the acquisition of Clariant's Masterbatch business, including any expected synergies;
- Disruptions, uncertainty or volatility in the credit markets that could adversely impact the availability of credit already arranged and the availability and cost of credit in the future;
- · The effect on foreign operations of currency fluctuations, tariffs and other political, economic and regulatory risks;
- · Changes in polymer consumption growth rates and laws and regulations regarding the disposal of plastic in jurisdictions where we conduct business;
- · Changes in global industry capacity or in the rate at which anticipated changes in industry capacity come online;
- · Fluctuations in raw material prices, quality and supply and in energy prices and supply;
- · Production outages or material costs associated with scheduled or unscheduled maintenance programs;
- · Unanticipated developments that could occur with respect to contingencies such as litigation and environmental matters;
- · An inability to raise or sustain prices for products or services;
- · An ability to achieve or delays in achieving or achievement of less than the anticipated financial benefit from initiatives related to acquisitions and integration, working capital reductions, cost reductions, and employee productivity goals;
- · Information systems failures and cyber attacks; and
- · Other factors affecting our business beyond our control, including, without limitation, changes in the general economy, changes in interest rates and changes in the rate of inflation.

The above list of factors is not exhaustive. We undertake no obligation to publicly update forward-looking statements, whether as a result of new information, future events or otherwise. You are advised to consult any further disclosures we make on related subjects in our reports on Form 10-Q, 8-K and 10-K that we provide to the Securities and Exchange Commission.

#### **Use of Non-GAAP Measures**

This presentation includes the use of both GAAP (generally accepted accounting principles) and non-GAAP financial measures. The non-GAAP financial measures include: adjusted EPS, adjusted operating income, free cash flow and adjusted EBITDA.

Avient's chief operating decision maker uses these financial measures to monitor and evaluate the ongoing performance of the Company and each business segment and to allocate resources.

The Company does not provide reconciliations of forward-looking non-GAAP financial measures, such as outlook for adjusted EBITDA, adjusted earnings per share, adjusted operating income and free cash flow, to the most comparable GAAP financial measures on a forward-looking basis because the Company is unable to provide a meaningful or accurate calculation or estimation of reconciling items and the information is not available without unreasonable effort. This is due to the inherent difficulty of forecasting the timing and amount of certain items, such as, but not limited to, restructuring costs, environmental remediation costs, acquisition-related costs, and other non-routine costs. Each of such adjustments has not yet occurred, are out of the Company's control and/or cannot be reasonably predicted. For the same reasons, the Company is unable to address the probable significance of the unavailable information.

Unless otherwise stated, Operating Income, EBITDA and EPS figures included in this presentation are adjusted to exclude the impact of special items as defined in our quarterly earnings releases.



## WHO WE ARE - VISION, STRATEGY, CULTURE

Avient Corporation (NYSE: AVNT) provides specialized and sustainable material solutions that transform customer challenges into opportunities, bringing new products to life for a better world.

Examples include:

- Barrier technologies that preserve the shelf-life and quality of food, beverages, medicine and other perishable goods through highperformance materials that require less plastic
- Light-weighting solutions that replace heavier traditional materials like metal, glass and wood, which can improve fuel efficiency in all modes of transportation
- Breakthrough technologies that minimize wastewater, improve the recyclability of materials and advance a circular economy
- Composite solutions to support accelerated growth of 5G / fiber-optic infrastructure investment as the world demands greater and faster connectivity

Avient employs approximately 8,400 associates and is certified ACC Responsible Care<sup>®</sup> and a founding member of the Alliance to End Plastic Waste.









### **OUR VISION**

At Avient, we create specialized and sustainable material solutions that transform customer challenges into opportunities, bringing new products to life for a better world.

#### **OUR STRATEGY**

#### Specialization

Differentiates us through unique value-creating offerings to our customers.

#### Globalization

Positions us to serve our customers consistently, everywhere in the world.

#### **Operational Excellence**

Empowers us to respond to the voice of the customer with relentless continuous improvement.

#### **Commercial Excellence**

Governs our activities in the marketplace to deliver extraordinary value to our customers.

### **OUR CULTURE**

**Core Values** Collaboration. Innovation. Excellence.

These core values, which begin with our individual decisions and actions, focus our attention on putting the customer first by creating genuine value through collaboration, innovation and an unwavering commitment to excellence. We will uphold these values with the utmost integrity in all that we do.

Personal Values Integrity. Honesty. Respect.

These personal values begin with each of us—the judgments and decisions we make as individuals affect the way Avient is viewed in the marketplace and in the communities where we work.



## BETTER TOGETHER: POLYONE AND CLARIANT MASTERBATCH

Just a few months ago, we completed the acquisition of the Clariant Masterbatch business, the largest acquisition in the 20-year history of our company.

We did so at a time when the world craves a more sustainable planet, unprecedented innovation and economic growth. It's also a time where people seek strong relationships, diverse perspectives and an opportunity to accept the most pressing challenges of today.

It's in this spirit that we joined legacy PolyOne and the Clariant Masterbatch business, two complementary businesses, and formed a new one that we've named Avient.

As one, we are better positioned than ever before to lead and to make a positive difference.



Key Data									
2021E Sales	\$4.1 billion								
2021E EBITDA	\$510 million								
2021E Free Cash Flow	\$250 million								
87% of EBITDA f	from specialty applications								

We are better together through:

Keeping Safety First — PolyOne and Clariant are both ACC Responsible Care<sup>®</sup> companies, and nothing is more important than the health, safety and well-being of our people.

**Investing in Innovation** — Specialty companies invest to grow, so we ensure our resources are concentrated on material science for high-growth end markets, poised for value creation in the long term.

**Operating Globally, Serving Locally** — As a truly global company, we have operations and technical expertise around the world to efficiently serve our customers...wherever they may need us.

**Leveraging Service as Our Timeless Differentiator** — We serve our customers with excellence to build trusting, lasting and collaborative relationships.

**Leading in Sustainability** — PolyOne and Clariant are both founding members of the Alliance to End Plastic Waste, and we are committed to meeting the needs of the present without compromising the ability of future generations to do the same.

**Being a Great Place to Work** — We listen to feedback from our associates then take action in building our high-performance culture and being a global employer of choice.

**Supporting Diversity and Inclusion** — All associates are valued and encouraged to bring their true selves to work every day, and ensuring equal access and opportunity will contribute to our organization's success.

**Thriving as a Specialty Growth Company** — Performance is inextricably linked to the investments we make in People, Products and Planet. Solidifying Avient as a specialty growth company ensures ongoing longevity and value creation for our associates, customers, communities and shareholders.

These endeavors are made possible by the joining of our businesses.

We are better together.

We are Avient.

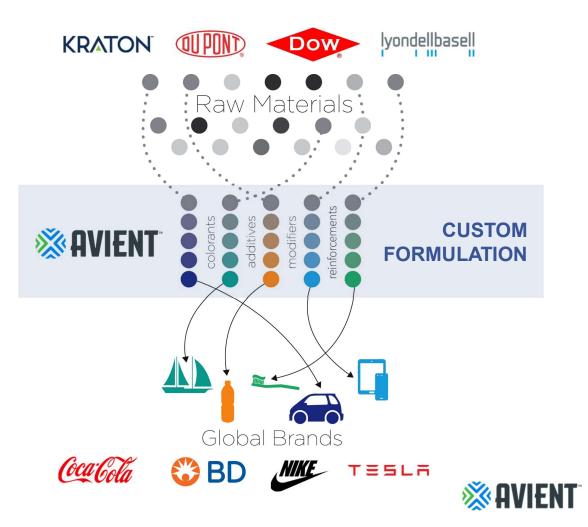


## WHAT WE DO: MATERIAL SCIENCE

Innovation is the lifeblood of a specialty company. We create specialized and sustainable material solutions that transform customer challenges into opportunities, bringing new products to life for a better world.

We partner with Brand Owners / OEMs, processors and assemblers to enable their goals in applications like packaging, healthcare, consumer goods, transportation, wire & cable, building & construction and textiles. Our customers value the breadth of our solutions as we can tap into a broad array of raw materials to solve their specific needs. Our formulation expertise supports material science decisions, while our processing expertise guides customers to use the materials properly. Lastly, our design capabilities ensure that the application is designed perfectly for the specific end use.

Challenge Accepted.



## WHY AVIENT WINS

At Avient, we've built a culture of winning and how we do so is unique, lasting and difficult to replicate. It's why customers choose us. And we have over 21,000 who do.

Whether it's an ambitious start-up bringing a new product to market, or a large, multinational OEM looking for consistency and reliability of global supply, Avient is built for long-term partnerships. Tenure of our relationships with multi-national OEMs exceeds 15 years. Big or small, we earn customers, and we keep them. Speed to market is essential today, and Avient plays a crucial role in our customers' success. Our exceptional polymer scientists and design engineers are integral to their product development process. We iterate fast and often. Design times can be less than three days for colorants.

Ultimately, it's about delivery – on time, efficient, and to the exact quality specifications that our customers demand. With over 100 Avient production and distribution facilities, all operating with the rigor of Lean Six Sigma principles and excellence, we are proud to serve our valued customers wherever they need us. That's winning. That's Avient.

### Deep Customer Relationships & Application Know-How

We sell solutions not commodities.

Superior Design Capabilities & Advanced Analytics

We iterate fast and often.

Aligned to Serve Customers

**Global Footprint Strategically** 

We produce locally, serve globally.



21,000+ CUSTOMERS >75% of sales

ARE CUSTOMIZED SOLUTIONS TO UNIQUE SPECIFICATIONS

## **AVIENT'S VALUE CREATION LEVERS**



7 4

13/14

Exposure to high growth end markets

Investment in commercial resources and innovation

Strong free cash flow generation / capital deployment

**Clariant Masterbatch synergies** 

**COVID** recovery

Re-Rating: Current share price valuation

# Avient is poised for near-term and long-term shareholder value creation.



# Q4 AND FULL YEAR 2020 PERFORMANCE

## **Q4 2020 ORGANIC PERFORMANCE**





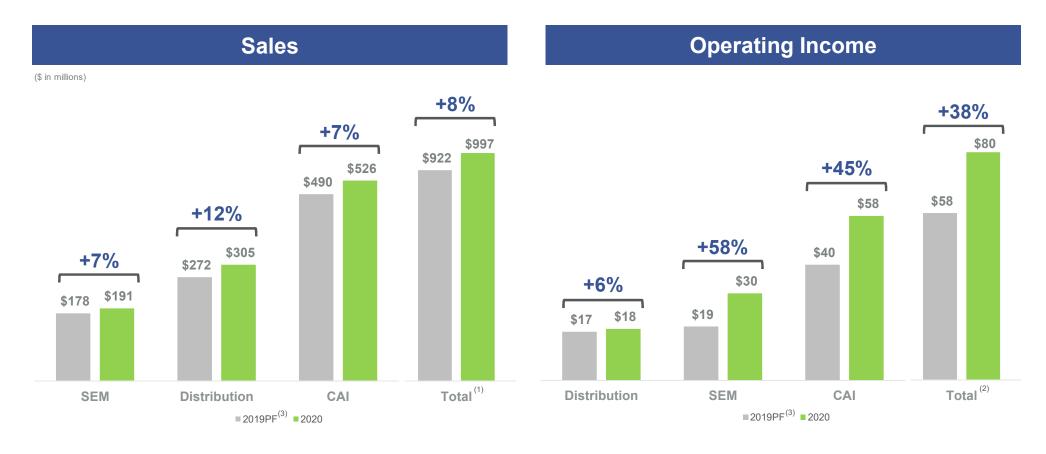


(1) Financial information is pro forma to include a full year of Clariant Masterbatch business acquisition

- Record 4<sup>th</sup> quarter sales, adjusted operating income and adjusted EPS performance
- All segments delivered year-over-year sales and operating income growth, led by consumer and healthcare end markets
- Clariant Masterbatch integration synergy capture ahead of schedule: \$5 million realized in 2020



## **Q4 2020 SEGMENT PERFORMANCE**



(1) Total company sales include intercompany sales eliminations

(2) Total company reflects adjusted operating income and includes corporate costs

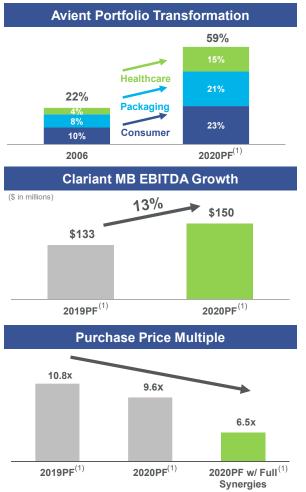
(3) Financial information is pro forma to include a full year of Clariant Masterbatch business acquisition

## **2020 HIGHLIGHTS**

- Completed transformational Clariant Masterbatch acquisition and created new brand name Avient
- Increased pro forma adjusted EPS 11% from \$1.74 to \$1.93 as an essential supplier during the pandemic and due to growth in demand for consumer applications
- Specialty Engineered Materials delivered record operating income on gains from composites
- Achieved record free cash flow, increased dividend for 10<sup>th</sup> year in a row and delevered from 3.5x to 2.7x net debt to pro forma adjusted EBITDA
- Culture is everything: Certified as a Great Place to Work®



## CLARIANT MASTERBATCH: TRANSFORMATIONAL ACQUISITION



- Acquisition of Clariant Masterbatch significantly expands presence in healthcare, packaging and consumer end markets
- Strength of portfolio 13% EBITDA growth as an essential supplier in COVID response and recovery
- Acquisition completed on July 1, 2020 for \$1.4 billion. Purchase price multiple rapidly declining on strength of business and synergy capture

(1) Financial information is pro forma to include a full year of Clariant Masterbatch business acquisition



## **EBITDA MARGIN EXPANSION**



- Composites and Outdoor High Performance applications drove positive mix within SEM
- Clariant Masterbatch synergy realization under way and expected to drive further margin expansion in 2021
- Portfolio transformation to high growth end markets with focus on sustainable solutions megatrend



(1) Financial information is pro forma to include a full year of Clariant Masterbatch business acquisition

(2) Total company reflects adjusted EBITDA margins

## **SPOTLIGHT: COMPOSITES**

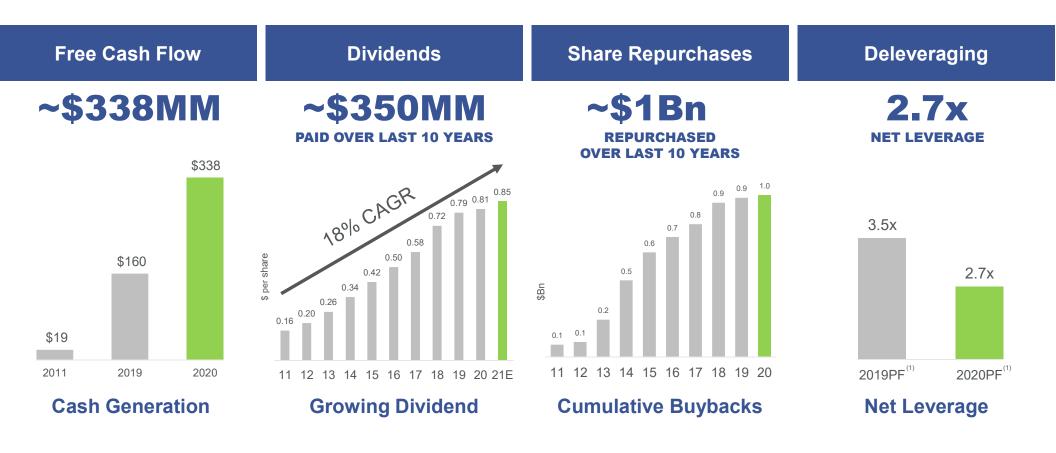


 SEM delivers a record year in 2020 – 13% operating income growth and over 200 bps in margin expansion year-over-year

 Prior investments in composites platform and outdoor high performance applications paying off, resulting in substantial growth over the last two years



## FREE CASH FLOW AND CAPITAL ALLOCATION



(1) Financial information is pro forma to include a full year of Clariant Masterbatch business acquisition

## **GREAT PLACE TO WORK!**





# 2021 OUTLOOK

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# CLARIANT INTEGRATION & COST SYNERGIES UPDATE

Synergies (\$ millions)	Initial Three-Year Estimate	Revised Three-Year Estimate	2021 Expected Realization
Administrative	\$ 18	\$ 20	\$ 15
Sourcing	24	30	15
Operational	18	25	5
Total Synergies	\$ 60	\$ 75	\$ 35

- Integration going extremely well: synergy target increased from \$60 million to \$75 million
- \$5 million of synergies in 2020 and expect to realize \$35 million in 2021
- Relentless focus on guiding principles of safety first, employee collaboration and exceeding customer expectations
- Future revenue synergies are not part of these estimates and represent additional growth over the long term



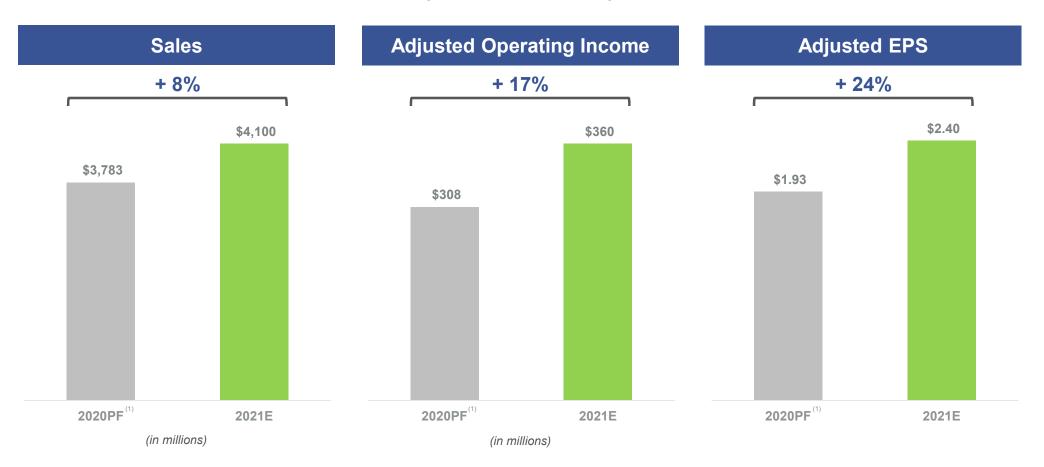
### ORGANIC GROWTH PROJECTIONS - Q1 (TOTAL COMPANY)





(1) Financial information is pro forma to include a full year of Clariant Masterbatch business acquisition

## ORGANIC GROWTH PROJECTIONS - FULL YEAR (TOTAL COMPANY)





(1) Financial information is pro forma to include a full year of Clariant Masterbatch business acquisition

## 2021 ORGANIC SALES AND OPERATING INCOME (TOTAL COMPANY)

\$ millions	Sales	Growth Rate	Adjusted Operating Income
<b>2020 Pro forma</b> <sup>(1)</sup>	\$3,783		\$308
Sustainable Solutions	60	11%	24
Healthcare	60	11%	18
Composites	20	10%	10
Growth in Emerging Regions	50	7%	11
Other (GDP growth)	82	5%	11
Sub-total	\$4,055	7%	\$382
COVID Response Applications <sup>(2)</sup>	(25)	-	(11)
Outdoor High Performance Applications	(15)	-	(7)
Asia Payroll Tax Subsidy (COVID)	-	-	(4)
FX Impact	85	-	7
Synergies	-	-	30
Incentives, Travel, Other Employee Costs	-	-	(37)
2021 Estimated	\$4,100	8%	\$360

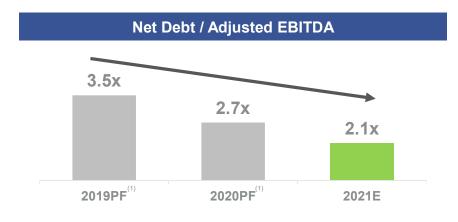
(1) Financial information is pro forma to include a full year of Clariant Masterbatch business acquisition

(2) COVID Response Applications: facemasks, personal protective equipment



## **CASH FLOW AND LEVERAGE**

(\$ millions)	2020	2021E
Adjusted EBITDA	382	510
Working Capital: Source / (Use)	116	(30)
Cash Taxes	(40)	(53)
Interest Paid	(67)	(76)
СарЕх	(62)	(75)
CapEx for Synergy Capture	(2)	(20)
Restructuring for Synergy Capture	(11)	(25)
Other	22	19
Free Cash Flow	338	250



(1) Financial information is pro forma to include a full year of Clariant Masterbatch business acquisition

- Asset light business generates significant free cash flow
- Cash generation in 2021 partially offset by restructuring activities to capture synergies associated with the Clariant Masterbatch acquisition
- Cash flow deployed to M&A, opportunistic share repurchases and balance sheet / leverage reduction



## **2021 PROJECTIONS**

- 8% increase in sales drives 24% increase in adjusted EPS to \$2.40 (\$2.70 excluding step-up depreciation and amortization) as a result of continued growth in sustainable solutions and synergy capture
- Clariant synergy capture ahead of schedule: \$35M of savings planned from Clariant Masterbatch acquisition
- Adjusted EBITDA of \$510M highest level in company history
- Deleveraging ahead of schedule 2.1x net debt to adjusted EBITDA by the end of 2021

# PEER COMPARISONS

As a specialty formulator, we don't require significant capital investment, as compared to the base resin raw material suppliers we purchase from. Even more, our manufacturing capabilities are flexible and easily adaptable to changing customer needs.

As we grow, we can add capacity with minimal investment. Whether an additional line at an existing manufacturing plant, or a new facility in a growing region, we ramp-up quickly and cost-efficiently.

## **AVIENT IS ASSET LIGHT**





Source: Peer data per Bloomberg market data as of February 5, 2021

Avient reflects 2021 estimated revenue of \$4,100M and excludes one-time synergy capture CAPEX (\$20M)

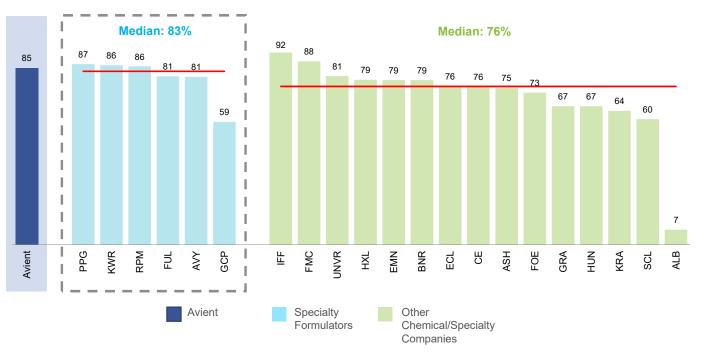


Being asset light helps us to generate strong free cash flow that is in line with specialty formulators.

Our free cash flow supports shareholder value creation through investing in R&D for organic growth, completing bolt-on acquisitions, and returning cash to shareholders via our dividend program and opportunistic share repurchases.

## HIGH FREE CASH FLOW CONVERSION

Free Cash Flow Conversion <sup>(1)</sup> 2021E (%)



Source: Peer data per Bloomberg market data as of February 5, 2021

Avient reflects 2021 estimated EBITDA of \$510M and excludes one-time synergy capture CAPEX (\$20M)

1. Free cash flow conversion calculated as (EBITDA - Capex) / EBITDA

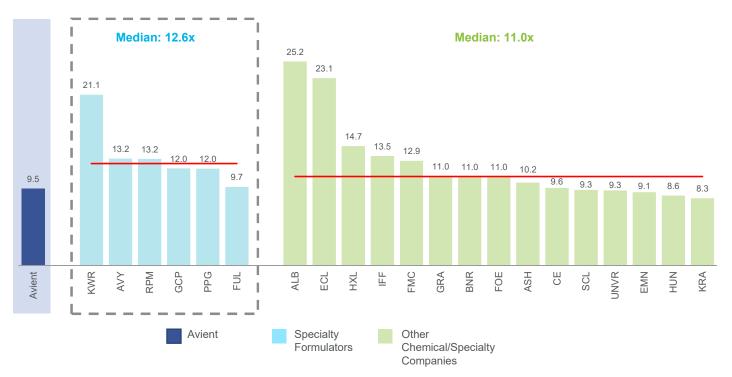


## **OUR VALUATION VERSUS PEERS**

Our current valuation implies an EBITDA multiple that is significantly below specialty formulator peers and our historic valuations, when the company had considerable exposure to more cyclical and challenging end markets.

With the Clariant Masterbatch acquisition and divestment of the PP&S business, our exposure is now concentrated in less-cyclical and high-growth markets, with increased geographic diversification and a more specialized portfolio that can significantly expand EBITDA margins.

#### Total Enterprise Value / 2021E EBITDA



Source: Peer data per Bloomberg market data as of February 5, 2021 Avient reflects 2021 estimated EBITDA of \$510M



## SUMMARY: WHY INVEST IN AVIENT?

We are a specialty formulator that enables many of the world's products through innovation and custom solutions. We take great pride in our essential role and responsibility—to our people, our customers, our planet and our shareholders.

In 2021 we expect substantial earnings growth and strong cash flow generation as we emerge from the COVID-19 pandemic. We will deliver for our stakeholders through multiple value creation levers—many of which are unique to Avient:

- Demand for sustainable solutions, healthcare, and composites, together with Clariant Masterbatch revenue synergies, that will drive 2021 revenue growth of 8% and long-term growth in excess of GDP
- o Clariant Masterbatch cost synergy capture will result in significant near-term benefit

In addition, we remain committed to increasing annual dividends in line with earnings growth and opportunistically buying back shares, all while remaining modestly levered.

Simply put...

We solve customers' most pressing material science challenges.

We create value for our stakeholders and we love to win.

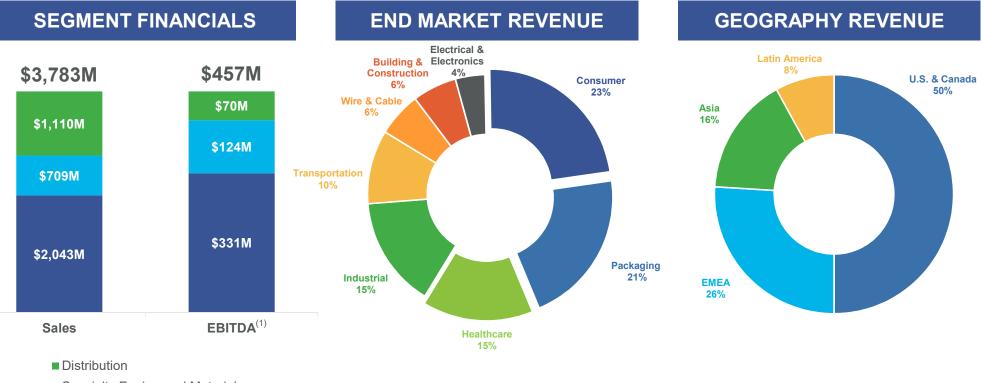
We are Avient.



# SEGMENT HIGHLIGHTS



## **2020 SEGMENT, END MARKET AND GEOGRAPHY**



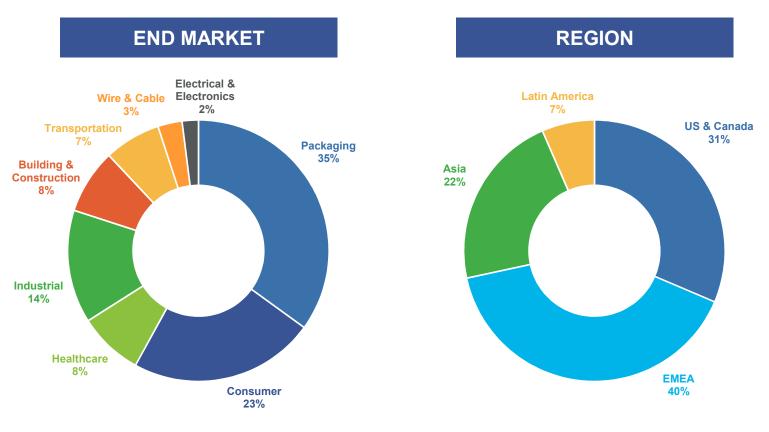
- Specialty Engineered Materials
- Color Additives and Inks

All data reflects 2020 Pro forma for acquisition of the Clariant Masterbatch business. (1) The total company sales and EBITDA of \$3,783M and \$457M, respectively, include intercompany sales eliminations and corporate costs

**AVIENT** 

# COLOR, ADDITIVES & INKS

### 2020 PF REVENUE | \$2.0 BILLION

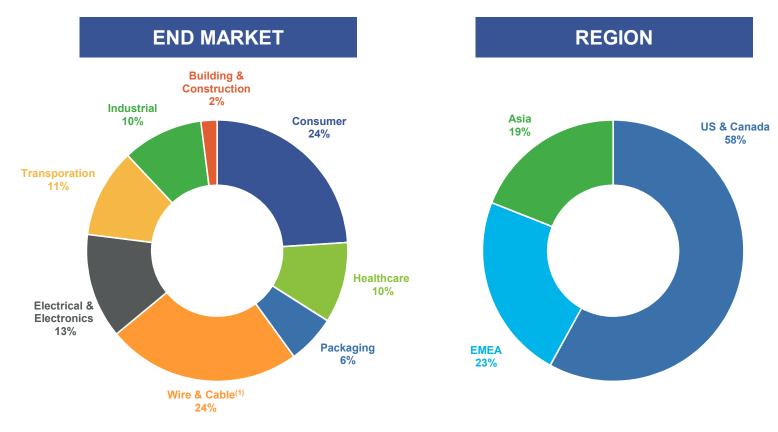


2020 figures Pro forma for acquisition of the Clariant Masterbatch business



# SPECIALTY ENGINEERED MATERIALS

### 2020 REVENUE | \$709 MILLION

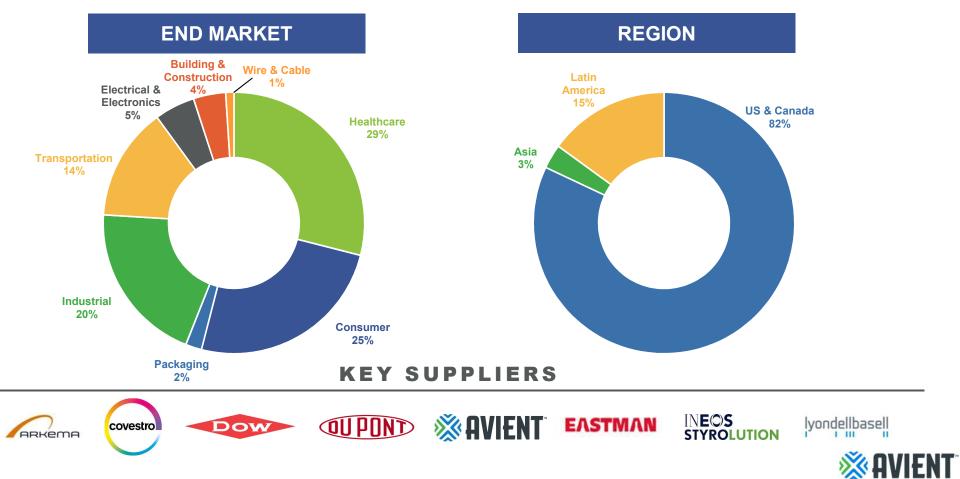


(1) Approximately 50% of Wire and Cable sales are associated with Fiber Optic Cabling



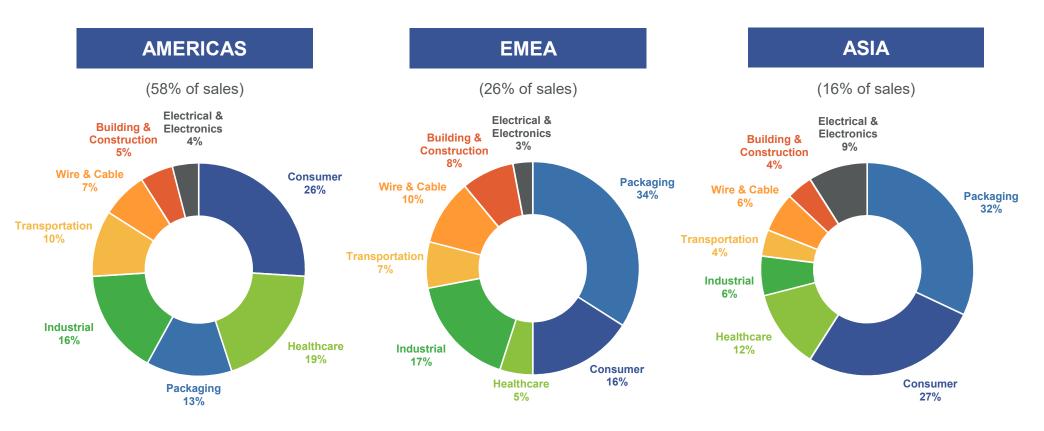
# DISTRIBUTION

### 2020 REVENUE | \$1.1 BILLION



# TOTAL COMPANY REGIONAL SALES

### **BY END MARKET**



2020 figures Pro forma for acquisition of the Clariant Masterbatch business



#### Reconciliation of Non-GAAP Financial Measures (Unaudited)

(Dollars in millions, except for per share data)

Senior management uses comparisons of adjusted net income from continuing operations attributable to Avient shareholders and diluted adjusted earnings per share (EPS) from continuing operations attributable to Avient shareholders, excluding special items, to assess performance and facilitate comparability of results. Senior management also uses operating income before special items to assess performance and allocate resources because senior management believes that these measures are useful in understanding current profitability levels and how it may serve as a basis for future performance. In addition, operating income before the effect of special items is a component of Avient's annual and long-term employee incentive plans and is used in debt covenant computations. We also monitor earnings (defined as net income from continuing operations) before interest, taxes, depreciation and amortization (EBITDA) and adjusted EBITDA (EBITDA before the impact of special items) as a supplement to our GAAP measures. EBITDA and Adjusted EBITDA are non-GAAP financial measures that management uses in evaluating operating performance.

Avient acquired the Clariant Masterbatch business (CMB) on July 1, 2020 (the "Acquisition Date"). To provide comparable financial results, the Company references "pro forma" financial metrics, which include the business results of CMB for periods prior to the Acquisition Date. Management believes this provides comparability of the performance of the combined businesses.

Senior management believes the measures described above are useful to investors because they allow for comparison to Avient's performance in prior periods without the effect of items that, by their nature, tend to obscure Avient's operating results due to the potential variability across periods based on timing, frequency and magnitude. The presentation of these non-GAAP measures is not intended to be considered in isolation from, as a substitute for, or as superior to, the financial information prepared and presented in accordance with U.S. GAAP. Non-GAAP financial measures have limitations as analytical tools and should not be considered in isolation from, or solely as alternatives to, financial measures prepared in accordance with GAAP. The presentation of these measures may be different from non-GAAP financial measures used by other companies.

A reconciliation of these measures to their most directly comparable GAAP measures is provided in the tables below.

Reconciliation of EBITDA by Segment	Three Mo Decen		Year Decen	
	 2020	2019	 2020	 2019
Sales:				
Color, Additives and Inks	\$ 525.8	\$ 226.7	\$ 1,502.9	\$ 1,003.8
Specialty Engineered Materials	190.6	177.5	708.8	745.7
Distribution	305.1	272.4	1,110.3	1,192.2
Corporate and eliminations	 (24.5)	(18.0)	 (79.9)	 (79.0)
Sales	\$ 997.0	\$ 658.6	\$ 3,242.1	\$ 2,862.7
Operating income:				
Color, Additives and Inks	\$ 57.5	\$ 27.2	\$ 180.8	\$ 147.4
Specialty Engineered Materials	30.4	18.8	94.4	83.7
Distribution	18.0	17.0	69.5	75.4
Corporate and eliminations	 (40.9)	(42.5)	(155.4)	 (149.7)
Operating Income	\$ 65.0	\$ 20.5	\$ 189.3	\$ 156.8
Items Below Operating Income in Corporate:				
Other income, net	\$ 11.7	\$ 10.7	\$ 24.3	\$ 12.1
Depreciation & amortization:				
Color, Additives and Inks	\$ 27.3	\$ 10.7	\$ 75.1	\$ 42.7
Specialty Engineered Materials	7.4	7.0	30.0	29.5
Distribution	0.3	0.1	0.7	0.5
Corporate and eliminations	 2.8	1.0	 9.3	 5.4
Depreciation & Amortization	\$ 37.8	\$ 18.8	\$ 115.1	\$ 78.1
EBITDA:				
Color, Additives and Inks	\$ 84.8	\$ 37.9	\$ 255.9	\$ 190.1
Specialty Engineered Materials	37.8	25.8	124.4	113.2
Distribution	18.3	17.1	70.2	75.9
Corporate and eliminations	 (26.4)	 (30.8)	 (121.8)	 (132.2)
EBITDA	\$ 114.5	\$ 50.0	\$ 328.7	\$ 247.0
EBITDA as a % of sales:				
Color, Additives and Inks	16.1 %	16.7 %	17.0 %	18.9 %
Specialty Engineered Materials	19.8 %	14.5 %	17.6 %	15.2 %
Distribution	6.0 %	6.3 %	6.3 %	6.4 %
Corporate and eliminations	 nm	nm	 nm	nm
Total Company	 11.5 %	7.6 %	10.1 %	8.6 %

nm - not meaningful

	Tł	nree Mon Decem		Year Ended December 31,					
Reconciliation to Adjusted EBITDA:		2020	2	2019		2020		2019	
Net income from continuing operations – GAAP	\$	74.7	\$	6.4	\$	133.8	\$	75.7	
Income tax expense		(17.3)		12.9		5.2		33.7	
Interest expense		19.3		11.9		74.6		59.5	
Depreciation and amortization from continuing operations		37.8		18.8		115.1		78.1	
EBITDA	\$	114.5	\$	50.0	\$	328.7	\$	247.0	
Special items, before tax		4.2		15.0		66.2		61.7	
Interest expense included in special items						(10.1)		—	
Accelerated depreciation included in special items		(0.7)		_		(3.2)			
Adjusted EBITDA	\$	118.0	\$	65.0	\$	381.6	\$	308.7	

			ded 20			
Reconciliation of Adjusted Earnings per Share:	4	vient		Special Items		djusted Avient
Sales	\$	997.0	\$	_	\$	997.0
Operating income	\$	65.0	\$	14.6	\$	79.6
Interest expense, net		(19.3)		_		(19.3)
Other income, net		11.7		(10.4)		1.3
Income taxes		17.3		(30.9)		(13.6)
Net income from continuing operations attributable to Avient shareholders	\$	74.2	\$	(26.7)	\$	47.5
Weighted average diluted shares						92.1
Adjusted EPS - excluding special items					\$	0.52
Reconciliation of Adjusted EBITDA from continuing operations:						
Operating income and other income, net	\$	76.7	\$	4.2	\$	80.9
Depreciation and amortization		37.8		(0.7)		37.1
EBITDA from continuing operations	\$	114.5	\$	3.5	\$	118.0
EBITDA as a % of sales			_			11.8 %

	Three Months Ended December 31, 2019											
Reconciliation of Pro Forma Adjusted Earnings per Share:		Avient		Special Items		Adjusted Avient		Clariant MB Pro Forma djustments <sup>(1)</sup>	A	ro Forma djusted Avient		
Sales	\$	658.6	\$	—	\$	658.6	\$	263.5	\$	922.1		
Operating income	\$	20.5	\$	24.6	\$	45.1	\$	13.2	\$	58.3		
Interest expense, net		(11.9)				(11.9)		(11.1)		(23.0)		
Other income, net		10.7		(9.6)		1.1		_		1.1		
Income taxes		(12.9)		4.9		(8.0)		(0.5)		(8.5)		
Net income from continuing operations attributable to Avient shareholders	\$	6.4	\$	19.9	\$	26.3	\$	1.6	\$	27.9		
Weighted average diluted shares										77.5		
Impact to diluted shares from January 2020	equi	ty offering								15.3		
Pro forma weighted average diluted shares										92.8		
Pro forma adjusted EPS									\$	0.30		
Reconciliation of Pro Forma Adjusted EBITDA from continuing operations:												
Operating income and other income, net	\$	31.2	\$	15.0	\$	46.2	\$	13.2	\$	59.4		
Depreciation and amortization		18.8				18.8		15.1		33.9		
EBITDA from continuing operations	\$	50.0	\$	15.0	\$	65.0	\$	28.3	\$	93.3		
EBITDA as a % of sales					_					10.1 %		

(1) - Pro forma adjustments for the periods prior to the acquisition date (July 1, 2020) and to give effects of the financing for the acquisition

	Year Ended December 31, 2020										
Reconciliation of Pro Forma Adjusted Earnings per Share:		Avient	Special Items		Adjusted Avient		Clariant MB Pro Forma Adjustments <sup>(1)</sup>		A	o Forma djusted Avient	
Sales	\$	3,242.1	\$	_	\$	3,242.1	\$	540.4	\$3	3,782.5	
Operating income	\$	189.3	\$	73.7	\$	263.0	\$	45.0	\$	308.0	
Interest expense, net		(74.6)		10.1		(64.5)		(18.1)		(82.6)	
Other income, net		24.3		(17.6)		6.7		_		6.7	
Income taxes		(5.2)		(41.4)		(46.6)		(6.2)		(52.8)	
Net income attributable to noncontrolling interests		(1.8)		_		(1.8)		_		(1.8)	
Net income from continuing operations attributable to Avient shareholders	\$	132.0	\$	24.8	\$	156.8	\$	20.7	\$	177.5	
Weighted average diluted shares										90.6	
Impact to diluted shares from January 2020	equ	ity offering								1.5	
Pro forma weighted average diluted shares										92.1	
Pro forma adjusted EPS									\$	1.93	
Reconciliation of Pro Forma Adjusted EBITDA from continuing operations:											
Operating income and other income, net	\$	213.6	\$	56.1	\$	269.7	\$	45.0	\$	314.7	
Depreciation and amortization		115.1		(3.2)		111.9		30.1		142.0	
EBITDA from continuing operations	\$	328.7	\$	52.9	\$	381.6	\$	75.1	\$	456.7	
EBITDA as a % of sales										12.1 %	

(1) - Pro forma adjustments for the periods prior to the acquisition date (July 1, 2020) and to give effects of the financing for the acquisition

	Year Ended December 31, 2019									
Reconciliation of Pro Forma Adjusted Earnings per Share:		Avient		Special Items		Adjusted Avient		Clariant MB Pro Forma djustments <sup>(1)</sup>	A	o Forma djusted Avient
Sales	\$	2,862.7	\$	—	\$	2,862.7	\$	1,118.6	\$3	3,981.3
Operating income	\$	156.8	\$	71.7	\$	228.5	\$	72.9	\$	301.4
Interest expense, net		(59.5)		_		(59.5)		(33.4)		(92.9)
Other income, net		12.1		(10.0)		2.1		—		2.1
Income taxes		(33.7)		(5.9)		(39.6)		(9.1)		(48.7)
Net income attributable to noncontrolling interests		(0.2)				(0.2)		_		(0.2)
Net income from continuing operations attributable to Avient shareholders	\$	75.5	\$	55.8	\$	131.3	\$	30.4	\$	161.7
Weighted average diluted shares										77.7
Impact to diluted shares from January 2020	equi	ity offering								15.3
Pro forma weighted average diluted shares										93.0
Pro forma adjusted EPS									\$	1.74
Reconciliation of Pro Forma Adjusted EBITDA from continuing operations:										
Operating income and other income, net	\$	168.9	\$	61.7	\$	230.6	\$	72.9	\$	303.5
Depreciation and amortization		78.1				78.1		60.3		138.4
EBITDA from continuing operations	\$	247.0	\$	61.7	\$	308.7	\$	133.2	\$	441.9
EBITDA as a % of sales										11.1 %

(1) - Pro forma adjustments for the periods prior to the acquisition date (July 1, 2020) and to give effects of the financing for the acquisition

				Tł		e Months E arch 31, 202		d		
Reconciliation of Pro Forma Adjusted Earnings per Share:	Avient		Special Items		Adjusted Avient		Clariant MB Pro Forma Adjustments <sup>(1)</sup>		A	o Forma djusted Avient
Sales	\$	711.5	\$	_	\$	711.5	\$	279.4	\$	990.9
Operating income		52.8		9.7		62.5		23.0		85.5
Interest expense, net		(9.4)		_		(9.4)		(12.8)		(22.2)
Other income, net		1.6		(0.1)		1.5		_		1.5
Income taxes		(11.9)		(1.0)		(12.9)		(2.4)		(15.3)
Net income from continuing operations attributable to Avient shareholders	\$	33.1	\$	8.6	\$	41.7	\$	7.8	\$	49.5
Weighted average diluted shares										86.7
Impact to diluted shares from January 2020	equi	ty offering								6.1
Pro forma weighted average diluted shares										92.8
Pro forma adjusted EPS									\$	0.53

(1) - Pro forma adjustments for the periods prior to the acquisition date (July 1, 2020) and to give effects of the financing for the acquisition

	 •	e Months End ember 31, 20 <sup>-</sup>		Year Ended December 31, 2019								
Reconciliation of pro forma sales, operating income, and EBITDA:	 CAI	Clariant MB Pro Forma Adjustments <sup>(1)</sup>		Pro Forma CAI		CAI		Clariant MB Pro Forma Adjustments <sup>(1)</sup>		F	Pro Forma CAI	
Sales	\$ 226.7	\$	263.5	\$	490.2	\$	1,003.8	\$	1,118.6	\$	2,122.4	
Operating income	\$ 27.2	\$	13.2	\$	40.4	\$	147.4	\$	72.9	\$	220.3	
EBITDA	\$ 37.9	\$	28.3	\$	66.2	\$	190.1	\$	133.2	\$	323.3	
EBITDA as a % of sales					13.5 %						15.2 %	

(1) - Pro forma adjustments for the periods prior to the acquisition date (July 1, 2020) and to give effects of the financing for the acquisition

	 Year Ended December 31, 2020						
Reconciliation of pro forma sales, operating income, and EBITDA:	 Clariant MI Pro Forma CAI Adjustments		ro Forma	Pr	o Forma CAI		
Sales	\$ 1,502.9	\$	540.4	\$2	2,043.3		
Operating income	\$ 180.8	\$	45.0	\$	225.8		
EBITDA	\$ 255.9	\$	75.1	\$	331.0		
EBITDA as a % of sales					16.2 %		

(1) - Pro forma adjustments for the periods prior to the acquisition date (July 1, 2020) and to give effects of the financing for the acquisition

Free cash flow, defined as cash provided by operating activities excluding items associated with acquisitions and divestitures, less capital expenditures, is considered a non-GAAP financial measure. Management believes, however, that free cash flow, which measures our ability to generate additional cash from our business operations, is an important financial measure for use in evaluating the company's financial performance. Free cash flow should be considered in addition to, rather than as a substitute for, consolidated net income as a measure of our performance and net cash provided by operating activities as a measure of our liquidity.

Free Cash Flow Calculation	 Year Ended December 31, 2020			
Cash provided (used) by operating activities	\$ 221.6			
Capital expenditures	(63.7)			
Free Cash Flow	157.9			
Payment of post-acquisition date earnout liability	38.1			
Taxes paid on gain on divestiture	 142.0			
Adjusted Free Cash Flow	\$ 338.0			

	Year Ended December 31, 2019					
Free Cash Flow Calculation	Total	_	iscontinued Operations		Continuing Operations	
Cash provided by operating activities	\$ 300.8	\$	74.4	\$	226.4	
Capital expenditures	 81.7		14.1		67.6	
Free Cash Flow	\$ 219.1	\$	60.3	\$	158.8	